

# Investor Relations



Q&A session during MLT's 15th Annual General Meeting

At MLT, we are committed to building trust and delivering long-term value through active, transparent, and timely engagement with our unitholders and the broader investment community. We believe that excellence in investor relations ("IR") plays a vital role in reinforcing unitholder confidence and supporting the fair valuation of our equity in the capital markets.

Our IR programme is guided by global best practices and underpinned by strong corporate governance. We prioritise two-way communication, ensuring that unitholders, analysts, financial media and other stakeholders are well-informed of our strategy, financial performance, and key developments. Through this proactive and responsive approach, we ensure our unitholders and the financial community have access to accurate, relevant, and current information to support informed investment decisions.

## Upholding Trust Through Clear and Consistent IR Practices

Our IR Policy outlines the guiding principles and practices that govern our approach to engaging with unitholders and the broader investment community. It sets out clear guidelines on communication practices, including disclosure channels, engagement with the investment community, and the conduct of unitholder meetings. Consistent with our dedication to transparency and accountability, our IR Policy is available to the public on our

investor relations website at [www.mapletruelogisticstrust.com](http://www.mapletruelogisticstrust.com).

## Timely Engagement Through Multiple Communication Channels

MLT's IR programme is built on a multi-channel approach to deliver accurate, timely, and in-depth updates on our strategic direction, corporate developments, financial performance, and industry outlook to the financial community.

Our communication platforms include SGX announcements, financial and corporate press releases, investor presentations, analyst and media briefings, investor conferences, non-deal roadshows, annual reports, annual general meetings and a dedicated IR website at [www.mapletruelogisticstrust.com](http://www.mapletruelogisticstrust.com).

We host live webcasts for our half-year and full-year results announcements, providing investors with the advantage of directly hearing from management on MLT's operational and financial performance. Recordings of these live audio webcasts are accessible on our IR website. In addition, we leverage social media platforms such as LinkedIn to further extend our reach and engagement.

A key pillar of our IR strategy is maintaining active two-way communication with stakeholders. The

Manager's Board and management are regularly updated on market sentiment, investor concerns, and public perceptions that may influence our unit price. These insights are gathered through continuous monitoring of investor feedback, analyst reports, media coverage, financial blogs, and social media platforms.

Accessibility is central to our commitment to high-quality investor engagement. To facilitate open communication, the contact details of our Head of Investor Relations are prominently published across multiple platforms, including our corporate website, annual report, and official press materials.

In addition, Unitholders and investors can sign up for email alerts to receive updates on MLT's latest corporate developments as well as send queries or feedback through a dedicated email address: [Ask-MapletreeLog@mapletree.com.sg](mailto:Ask-MapletreeLog@mapletree.com.sg).

## Investor and Analyst Engagement

In FY24/25, we engaged more than 140 institutional investors from major capital markets including Singapore, Europe, Hong Kong SAR, Malaysia, Thailand, the United Kingdom and the United States. During the year, we conducted 10 property site visits for over 30 investors to our assets in Singapore, China, Hong Kong SAR and Malaysia. These site visits offer unitholders and investors a valuable opportunity to gain a deeper understanding of our business and experience the value of our properties firsthand. These visits also facilitate direct engagement with management and provide meaningful insights into our key growth markets, allowing each to make informed decisions.

The senior management and investor relations team also engage with retail investors through participation in large group events. In May 2024, we participated in the REITs Symposium held in Singapore, which was attended by over 1,100 retail investors.

As at 31 March 2025, MLT was actively covered by 14 local and foreign sell-side research houses.

Research House
Bank of America
CGSI
Citigroup
CLSA
DBS
Goldman Sachs
HSBC
JPMorgan
Maybank Kim Eng
Morgan Stanley
Morningstar
OCBC
UBS
UOB KayHian

## MLT 15th Annual General Meeting

MLT's 15th Annual General Meeting ("AGM") was held on 17 July 2024 with more than 260 unitholders and proxies in attendance. With the return to office and the resumption of physical meetings firmly established, the in-person format provided an important opportunity for unitholders to engage directly with the Manager's Board and management team. The return to a physical AGM format underscores our commitment to fostering meaningful, transparent face-to-face engagement with our unitholders and enhancing two-way communication.

To promote transparency and facilitate engagement, unitholders were invited to submit questions ahead of the AGM. Detailed responses were published on MLT's corporate website and SGXNet approximately one week prior to the meeting, enabling stakeholders to review them in advance. Following the conclusion of the AGM, voting results were announced during the meeting and a formal announcement was released on SGXNet and MLT's corporate website on the same day. Minutes of the meeting, including details of unitholders' queries and management's responses, together with related documents, were also made available online for public access.

## MLT Financial Calendar

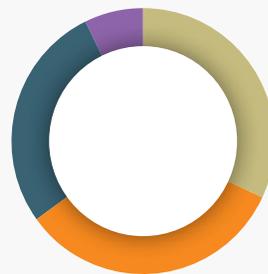
Event/Activity	FY24/25	FY25/26 (Tentative)
1Q results announcement	24 July 2024	July 2025
1Q distribution to Unitholders	18 September 2024	September 2025
2Q results announcement	22 October 2024	October 2025
2Q distribution to Unitholders	17 December 2024	December 2025
3Q results announcement	21 January 2025	January 2026
3Q distribution to Unitholders	13 March 2025	March 2026
4Q and FY results announcement	23 April 2025	April 2026
4Q distribution to Unitholders	13 June 2025	June 2026

Please note that FY25/26 dates are indicative and subject to change without prior notice. Refer to MLT's announcements on SGXNET for timely updates.

## Well-Diversified Unitholder Base

### Unitholder Profile by Type

As at 15 March 2025

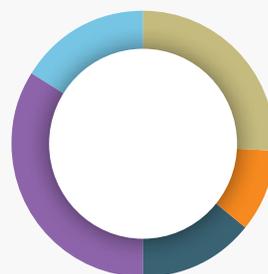


Mapletree and related parties	32%
Institutions	33%
Private investors	28%
Others <sup>1</sup>	7%

1 Others include corporates, brokers, non-profit organisations, custodians and nominees.

### Institutional Holders By Region

As at 15 March 2025



Singapore	26%
United Kingdom	10%
Europe	14%
North America	34%
Asia	16%

## Unitholders Enquiries

For enquiries on MLT, please contact:

### The Manager

#### Ms Lum Yuen May

Investor Relations

T: (65) 6377 6111

E: lum.yuenmay@mapletree.com.sg

E: Ask-MapletreeLog@mapletree.com.sg

W: www.mapletreelogisticstrust.com

### Substantial Unitholders Enquiries:

E: \_MLT\_disclosure@mapletree.com.sg

### Unit Registrar

#### Boardroom Corporate & Advisory Services Pte. Ltd.

1 Harbourfront Ave

Keppel Bay Tower #14-07

Singapore 098632

T: (65) 6536 5355

E: srs.teamd@boardroomlimited.com

## UNITHOLDER DEPOSITORY

For depository-related matters, please contact:

### The Central Depository (Pte) Limited

T: (65) 6535 7511

E: asksgx@sgx.com

W: www.sgx.com/cdp